



INVESTMENT FUNDS IN CANADA (IFC)

EXAM STRUCTURE

EXAM FORMAT

Exams	1	Questions Per Exam	100
Exam Format	Paper or Computer Based	Attempts Allowed Per Exam	3*
Exam Length	3 Hours	Passing Grade	60% (Per Exam)
Question Format	Multiple Choice	Assignments	None

*See Course Details section for more information

Learning Domains	Relevant Textbook References	% Weighting by Learning Domain
An Introduction to the Mutual Funds Marketplace	1 The Role of the Mutual Fund Sales Representative	13%
	2 Overview of the Canadian Financial Marketplace	
	3 Economic Principles	
The Know Your Client Communication Process	4 Getting to know the client	19%
	5 Behavioural Finance	
	6 Tax and Retirement Planning	
Understanding Investment Products and Portfolios	7 Types of Investment Products and How They Are Traded	18%
	8 Constructing Investment Portfolios	
	9 Understanding Financial Statements	
The Modern Mutual Fund	10 The Modern Mutual Fund	5%
Analysis of Mutual Funds	11 Conservative Mutual Fund Products	10%
	12 Riskier Mutual Fund Products	
Understanding Alternative Managed Products	13 Alternative Managed Products	3%
Evaluating and Selecting Mutual Funds	14 Understanding Mutual Fund Performance	16%
	15 Selecting a Mutual Fund	
	16 Mutual Fund Fees and Services	
Ethics, Compliance and Mutual Fund Regulations	17 Mutual Fund Dealer Regulation	16%
	18 Applying Ethical Standards to What You Have Learned	
Total		100%

Note: Weightings are approximate